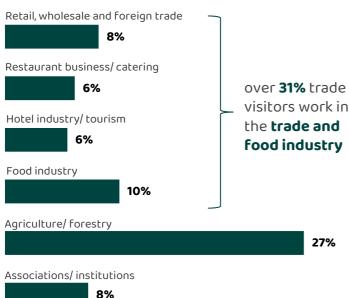
GRÜNE WOCHE 2024



TRADE VISITOR SURVEY

1. BUSINESS SECTOR

About 51.000 trade visitors of the following business sectors:



School/ applied university/ university

Horticulture

5% (Multiple entries, extract trade visitors)

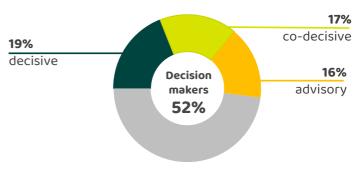
2. FIRST-TIME VISITOR RATE

44%

of trade visitors participated in Grüne Woche 2024 for the first time.

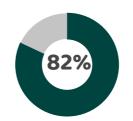
4. DECISION-MAKING AUTHORITY

52% of employed trade visitors are involved in the purchasing/ procurement decision-making process within their company.



Every fourth employed trade visitor is working in business/ company/ operations management or in Sales distribution.

5. BUSINESS RESULT



of employed trade visitors are (very) satisfied with the business result of their visit.

(Ratings 1-3)

6. CONTACT MAINTENANCE/ BUSINESS **TRANSACTIONS**



Contact maintenance / business transaction are important goals at Grünen Woche

for around 6 out of 10 of empoyed trade visitors (59%).

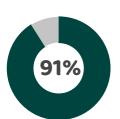
(Ratinas 1-3)

88%

Confirm to have achieved this goal (very) well.

(Ratings 1-3)

3. EVALUATION OF OFFERS



of trade visitors are satisfied with the range of products and services offered at Grünen Woche.

(Ratings 1-3)

7. POSITIVE OVERALL IMPRESSION

89%

of trade visitors are satisfied with their visit at Grüne Woche.

84%

Of trade visitors would recommend a visit to Grüne Woche.

86%

of the trade visitors plan to visit Grüne Woche 2025.

(Ratings 1-3)

GRÜNE WOCHE 2024

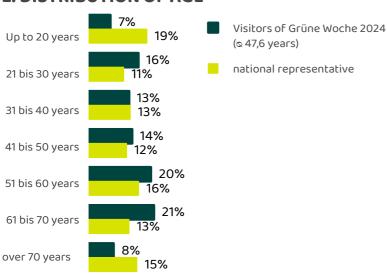


PRIVATE VISITORS SURVEY

1. ORIGIN OF PRIVATE VISITORS



2. DISTRIBUTION OF AGE

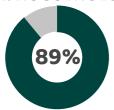


3. PER-CAPITA EXPENDITURE

156€

is the average amount each private visitor spents at Grüne Woche. Projected, all visitors spent more than **39 Mio. Euro**.

4. HOUSEHOLD WITH GARDEN AND/OR BALCONY

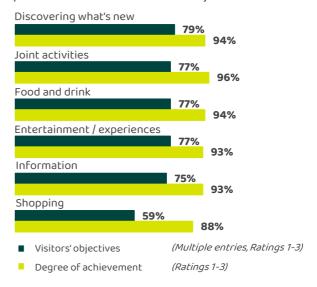


of private visitors have a garden and/or balcony belonging to their household.

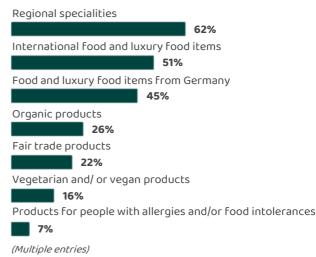
(Multiple entries, extract private visitors)

5. REASONS FOR VISIT

"Discovering what's new" is the most important reason for visiting Grüne Woche for private visitors. 94% of private visitors achieved this objective.



6. INTEREST IN PRODUCTS



91%

of private visitors are **(very) satisfied** with the **range of products and services** offered at Grünen Woche.

(Rating 1-3)

7. POSITIVE OVERALL IMPRESSION

91%

of the private visitors are (very) satisfied with their visit at Grüne Woche.

90%

of private visitors would **recommend** a visit to Grünen Woche.

91%

of private visitors plan to visit **Grüne Woche 2025**.

(Rating 1-3)

(basis: excl. "no entries")



